7 PITFALLS OF TRADITIONAL IT RESOURCING

How to minimise or avoid the constraints of traditional approaches to IT resourcing with a next-gen approach

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1 TIME LAG TO FULL PRODUCTIVITY

Time to mobilise and achieve full productivity is constrained with traditional options, such as agencies and contractors - when bringing in outside assistance, they are not usually focused on the long-term relationship or business priorities outside their given engagement.

Establishing a consistent relationship with an IT services partner allows them to invest in understanding your business environment, processes and culture, enabling the quickest route to full productivity.

2 VALUABLE IP LEAVES WITH SUPPLIER

Valuable local knowledge and Intellectual Property is lost, as it leaves with the supplier after an assignment is completed. We would encourage you to work with an IT services partner who takes responsibility for retention of IP and it's communication for use on the next assignment, as well as a partner who will ensure consistency of personnel throughout and across engagements, where possible. You should also request full documentation to ensure valuable IP is captured within the business.

3 LACK OF INDEPENDENT ADVICE

With so many service providers and technology companies promoting their preferred portfolios and services, truly impartial advice is near-impossible to come by, and often bundled within support and managed services packages that are inappropriate for what you really need.

Find an IT services partner where 100% of revenue comes from services, not technology – they won't be burdened by product targets or vendor pressures and will ensure objectivity, allowing for truly independent expertise that you can depend on.

4 FINITE SKILL SETS

If you are employing contractors, they will have a finite set of skills – so if you find that you require a different skill set to complete your project, you often have to source additional people to fill these gaps. If you choose an IT services partner who has access to a full range of IT professional, operational and technical delivery skills, this will ensure you are not disappointed later on when something comes up unexpectedly.

5 TIME & COST OF MANAGING SUPPLIER

With a traditional approach, you can typically find yourself spending a large portion of your time managing the contractor or supplier and carrying out administrative tasks around the engagement. However, by investing in the right partner, they in turn will invest in you, taking away this burden, as they will manage the relationship for you.

6 LOSS OF CONTROL

When engaging an IT partner, there is the potential to lose an element of control...you can become overly dependent on your suppliers and this can become an area of risk. The correct IT services partner should focus on your priorities, objectives and team, and ensure you do not lose control.

7 NON-STANDARD ENGAGEMENTS CHALLENGING

When your requirement doesn't fit into a typical five days per week engagement, it's often difficult to make this cost effective for all concerned. A next-generation approach to IT resourcing should offer a high degree of flexibility in its commercial models, in line with developing and maturing IT delivery models, such as Cloud – this will allow for a tailored solution to suit your exact requirements and provide maximum cost effectiveness.

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