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# IT CONSULTANCY SERVICES

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LEVERAGING BIO'S PRACTICAL AND PROVEN EXPERIENCE TO HELP YOU ANTICIPATE RESULTS, MAKE INFORMED DECISIONS AND ACHIEVE SUCCESSFUL OUTCOMES TO REAL WORLD IT AND RELATED BUSINESS PROBLEMS

Bio Consultancy Services help clients determine solutions to more challenging IT services issues be they oriented around people, process, technology or more likely any mix thereof. There are many consultancy organisations that will focus on the strategic or procurement aspects of IT infrastructure, but rarely do they have the functional pedigree, breadth of vision and hands-on approach required to put ideas into operational practice. It is Bio's experience that clients are disillusioned and sceptical about the engagement of consultancy organisations and are looking for a more end to end outcome-based approach.

Bio's core focus is as a service augmentation partner, which gives us unique proximity and understanding to our clients' real problems and circumstances. Because we are independent of any third party product or service, this combination of customer intimacy, impartiality and practical experience means we are an ideal choice for our clients to help them with more challenging initiatives that may involve organisational or business change demanding a transformation of significant parts of IT Services Delivery.

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## WHAT ARE IT CONSULTANCY SERVICES?

Bio Consultancy Services provide a range of services that helps clients plan, prepare and implement impactful programmes of change. Our focus can be service and/or technology, encompassing the following services:

- **Audit and discovery:** to identify the current state
- **Gap analysis, options assessment and feasibility planning:** to assist decision-making in determining programme viability and business acceptance
- **Roadmap and transition planning:** including stage goals, stage costs, outcomes and related risks, assumptions and dependencies
- **Transition and Programme Management:** delivering against agreed outcomes and stage goals
- **Interim operations and management post-transition:** to provide an incubation of changes before they are absorbed into BAU
- **Handover, performance management and CSIP:** providing follow-through services to ensure the change is effectively absorbed into client operations successfully

### WHEN WOULD YOU NEED IT CONSULTANCY SERVICES?

- When you need assistance to frame a business or IT pressure into a strategy and solution deliverable
- When the subject matter is sensitive and cannot be freely shared internally
- When you recognise additional capacity or experience is required that is not readily available internally
- When you are at an exploratory stage and do not want to divert internal capacity from core focus
- When you do not want to be constrained by internal methodologies or capabilities
- When you require impartial advice unfettered by incumbency, portfolio or capability
- When specialist expertise is required to validate decisions and assumptions

### WHAT ARE THE BENEFITS OF IT CONSULTANCY?

- Enrich the decision-making process
- Better anticipate the impact of change
- Increase the likelihood of successful change
- Ensure key stakeholder support and business buy-in
- Maintain core focus whilst assessing options and impact
- Create management capacity to think and act
- Manage transformation and delivery whilst maintaining business as usual delivery and operations

Bio is an independent provider of IT professional, operational and consultancy services, spanning the lifecycle of IT.

Through our innovative augmentation services, we help you enhance the capability and capacity of your IT organisation.